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has not been capable of delivering a satisfactory solution.

Mr Davidsen, CEO says this is a very exciting time for Faroese Telecom, as they are in the process of using the BP agreement as a blueprint to negotiate total telecommunication solutions for other oil companies in the North Sea and the Atlantic margin area, when more fields get a production underway. Mr Davidsen says this model may be used in the future all over the world.

Proud of staff

Mr Davidsen says he is very proud of his staff, as they have managed to resolve this task admirably: - This is a task, which has taught us many things, and has prepared us well to go beyond the Faroes and offer our services. We have managed to co-ordinate the whole project and this has assisted the development of our competence levels, instead of subletting this task to other

subcontractors. The laying of a seabed cable is now part of our expertise, says a most satisfied Mr Davidsen.

Advantages for BP and BT

The capacity via SHEFA-2 represents a huge advantage for BP and is a great step forward. They do now not have to send experts offshore, as all the various tasks can now be executed from the Aberdeen office. Another gain for BP is that the SHEFA-2 cable will create an improved atmosphere among their offshore staff. For BT the capacity via SHEFA-2 means that they will be able to improving their telecommunications to the islands up north.



Faroese Telecom providing communications for the offshore industry

Faroese Telecom and BP have signed a long-term contract, whereby BP will purchase high capacity communications to the two platforms Clair and Schiehallion, west of Shetland to Aberdeen via the Faroese Telecom SHEFA-2 cable.

The SHEFA-2 cable lies between Scotland and the Faroes and was operational last year. This autumn, Faroese Telecom performed the task of connecting the two platforms directly to the SHEFA-2 cable. As this work has now been completed, the long-term contract comes into force. SHEFA-2 will provide BP with a secure high capacity data communications connection for a long time to come.

- It is very important for Faroese Telecom to have secured such a big client for the SHEFA-2 cable project. BP is a very valuable client, which requires high capacity and secure communications to the mainland.

Therefore we at Faroese Telecom are very proud to have BP as a client, says Mr Kristian R. Davidsen, the Faroese Telecom CEO.

- This long-term contract also supports the Faroese Telecom strategy of expansion beyond the home market and will increase turnover considerably over the coming years, Mr Davidsen added.

To enable a continual increase in production within the offshore industry, high capacity telecommunications is a very important aspect and through the connections to the Clair and Schiehallion oilfields Faroese Telecom has taken the first step into this area, which could become a quite important future growth area for Faroese Telecom.

Faroese Telecom is continually working to attract more clients to the opportunities the SHEFA-2 cable has to offer.